

HayGroup®

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Is your sales compensation strategy effective? Hay Group looks at roles, behaviors, pay and market data to give you the full picture around pay, performance and strategy. We will work with you to:

- Integrate sales and incentive changes to improve sales effectiveness
- Understand the contributions that new comp and incentive plans can make to business strategy changes
- Redesign compensation and incentive plans following mergers, acquisitions and restructuring.

Find out more at www.haygroup.com.

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